INTEGRATING

BUSINESS FUNCTIONS WITH

odoo

"EASY AND POWERFUL"
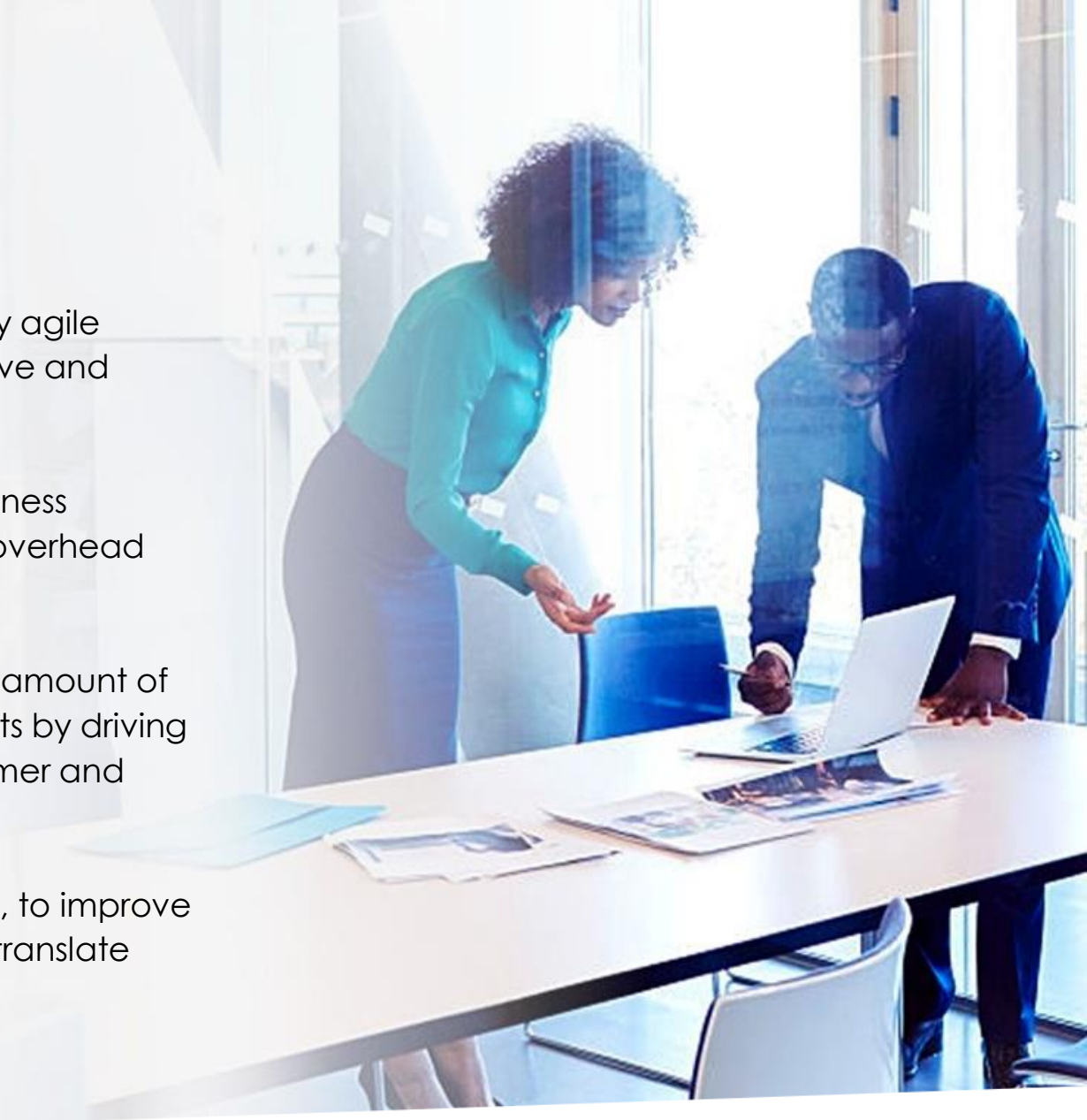
INNOVATE   AUTOMATE   DEVELOP

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BACKGROUND

Every business that desires to be competitive in an increasingly agile environment would surely understand the essence of responsive and dependable CRM / ERP systems.

ERP solution is an invaluable tool for streamlining complex business processes, increasing profitability while focusing on reducing overhead and cutting costs.

By making business processes more efficient, ERP reduces the amount of capital spent on those processes. CRM works to increase profits by driving greater sales volume. With a standardized repository of customer and business data.

This makes it easier for everyone, from executives to sales reps, to improve and track performance. In turn, those improved relationships translate into increased brand loyalty and profits

INTRODUCTION

A unique value proposition that delivers everything you need within one platform.

Odoo ensures a top notch user experience and:

- Increase operational efficiency in their business
- Improve internal control systems
- Protect valuable assets such as human capital, physical assets, cash, receivables etc
- Deliver value and confidence to stakeholders

AS AN ODOO CONSULTANT
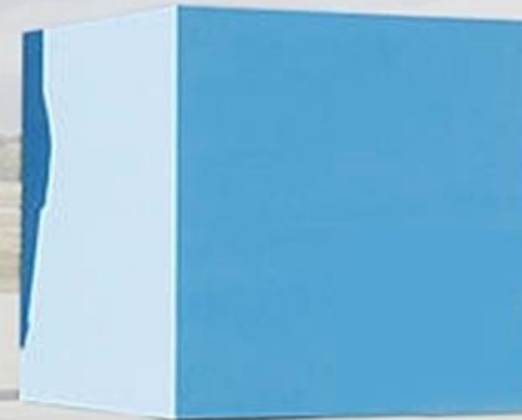
As an Odoo Consultant in Nigeria, we:

- ✔ Have a very deep functional and technical knowledge of the Odoo Software

- ✔ Implement Odoo projects for our clients using the combined strengths of our local and offshore development team

- ✔ Provide all business services such as analysis, custom development, deployment & data migration

- ✔ Support our clients 24/7 throughout the life of the projects

- ✔ Train our clients on existing and new technologies including Odoo feature upgrades and new releases

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ODOO BUSINESS MODEL

Odoo as software editor, provides building blocks and allow partners / Consultants to work in local environment to extend the functionality of Odoo

... leading usually to customization etc

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OPEN SOURCE ERP

CUSTOMER ADVANTAGES

- ✓ Future of system not tied to one company
- ✓ Using standard formats and protocols
- ✓ Zero license cost / low cost of ownership

- ✓ No "black-box" package
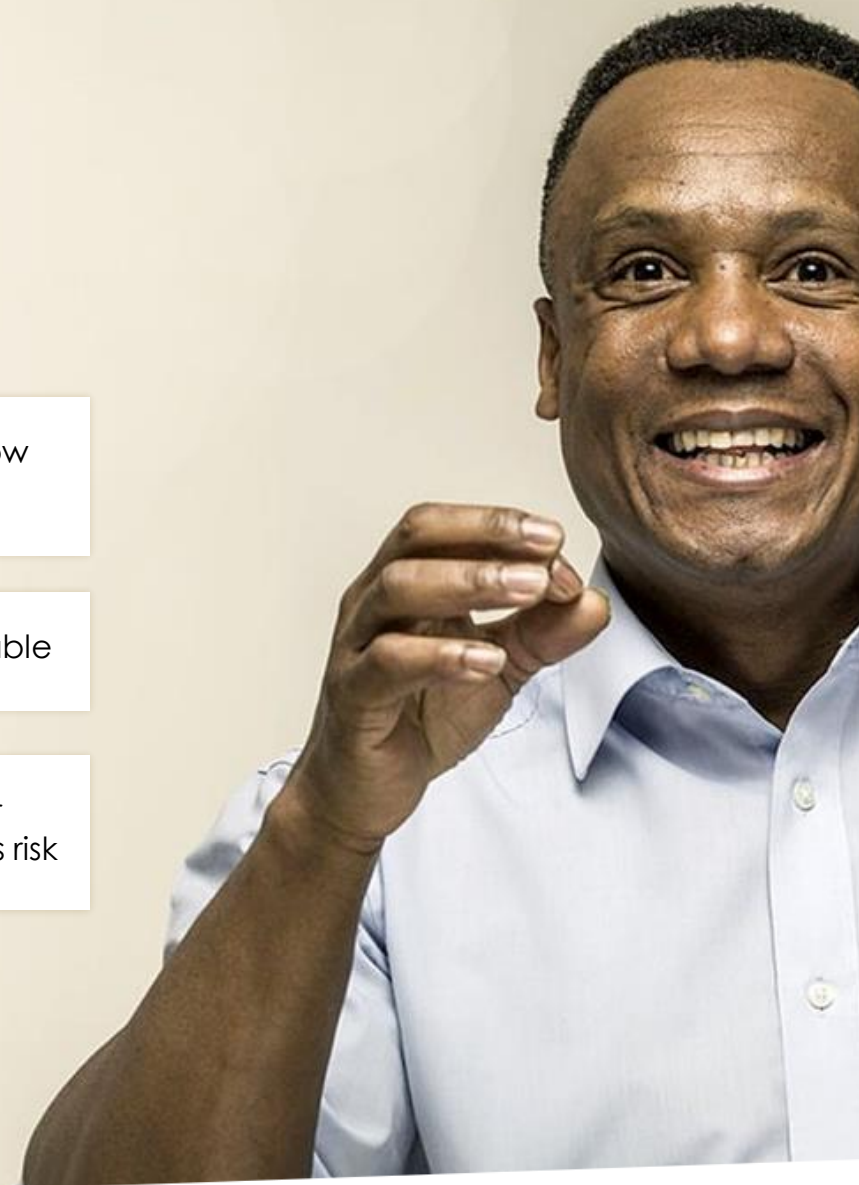- ✓ Ultimate flexibility / freedom
- ✓ Highly Customizable

- ✓ **Secure:** runs on Linux (which makes it far less vulnerable compared to windows and other proprietary solutions)
- ✓ Unparalleled support from a large community of developers
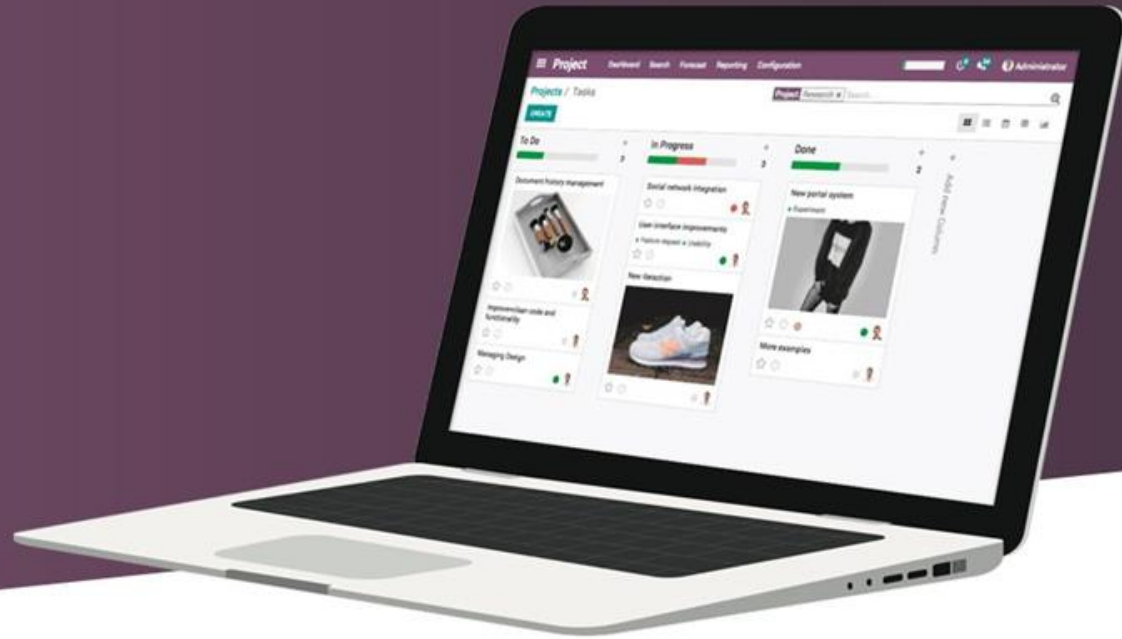- ✓ No vendor lock-in/less risk

Open Source Technologies gives freedom of choice and the unlimited space to modify an application to specific requirements.

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ABOUT ODOO
A LEADING ERP SYSTEM

- Company started in 2002 in Europe, Belgium
- Indian development branch started in 2007 Five Offices worldwide (US, Canada, Hong Kong, Belgium, India)
- More than 1 000+ contributors
- Strong partners network with 500+ partners in 18+ countries

- More than 500 modules are readily available. 20 new modules developed daily
- Approximately 1 ,000 downloads a day; 100 customer enquiries daily
- Flexible module Management
- No 1 Open Source ERP System in terms of acceptance in the market.

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WHAT ODOO OFFERS

Modular (add modules as needed from the growing list of modules)

Integrates with your mail server / client

Partner Access for suppliers and customers

Multi lingual, multi currency support

Multi company with consolidated tools

- One software package covers all your enterprise needs (departmental functionality)
- No double encoding of information
- Automate tasks by integrating business processes
- Rich and user friendly web interface
- Integrated Business Intelligence
- Dynamic dashboards
- Consolidation of data in real time

ODOO MODULES

Inventory Control	Consulting Services Mgt. (CSM)	H.R / Payroll	Fixed Assets
Sales Order and Management	P.O and Procurement	E-Commerce Integration	Contract Management
Supplier Relationship Mgt. (SRM)	Customer Relationship Mgt. (CRM)	Project Management	Production and Manufacturing
Warehousing	Accounting and Finance	Budgeting	Document Management System

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KEY MODULES

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INVOICING

TURN QUOTES INTO INVOICES WITH MINIMAL EFFORT.
BILL AUTOMATICALLY BASED ON SALES ORDERS,
DELIVERY ORDERS, CONTRACTS, OR TIME AND MATERIAL

SIMPLIFY YOUR ACCOUNTING

- ✔ Keep track of bank account movements and the status of invoices.
- ✔ Use the status overview to help keep track of drafts, paid and unpaid invoices.
- ✔ Automatically record all transactions from your bank accounts by importing and reconciling your bank statements.
- ✔ Easily create invoices based on the quotes you have sent to your clients.
- ✔ Send professional looking invoices directly to your clients in just a click.
- ✔ Automatically send them by email as a PDF attachment or print and send them by mail.

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SALES

✔ FROM QUOTES TO SALES ORDERS

Convert quotations into sales orders with a single click, or let the customer sign off on it with a simple electronic signature.

✔ CONTRACT MANAGEMENT

Invoice customers based on time and materials, easily record contracts and track invoicing phases, maintain renewal and upselling opportunities, and manage recurring contracts.

✔ LET YOUR CUSTOMERS HELP THEMSELVES

The customer portal gives your customers access to their quotes, sale orders, and delivery orders. Save time and use Odoo Sign to easily get signatures on NDAs, contracts, or any PDF document.

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MANUFACTURING

MRP + MAINTENANCE + PLM + QUALITY TOGETHER AT LAST

✔ MANAGE ENGINEERING CHANGES WITH REAL-TIME COMMUNICATION.

Managing engineering changes efficiently is all about communication. Odoo PLM harnesses the power of an enterprise social network to help you communicate more efficiently across multiple departments. Everyone follows only what they need, approvals are simple, and discussions on documents are centralized and in real time.

✔ INTEGRATED DOCUMENT MANAGEMENT FOR DRAWINGS, WORKSHEETS, AND QUALITY DOCUMENTS.

Attach your documents directly to BoMs, routings or anywhere else. Pass information to manufacturing with triggered alerts on worksheets or work center control panels. Easily manage multiple versions of your documents. Odoo PLM is powerful and easy to use.

✔ NO MORE TIME CLOCKING

Get accurate planning directly based on real manufacturing times measured on the work center control panel.

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MANUFACTURING cont'd

✓ REALTIME COMMUNICATION

Display worksheets during operations, show alerts to workers based on quality or changes, etc.

✓ ALL-IN-ONE

MRP, Quality, Maintenance, and PLM fully integrated

✓ SHOP FLOOR AUTOMATION

Capture data in real-time from your equipment using the API

✓ SMART VERSIONING WITH EFFICIENT DIFF AND MERGE.

Forget about syncing EBoM and MBoM. Odoo aligns every department on the same documents so you can track changes efficiently across multiple versions.
With Odoo PLM, you can work on several versions of the same BoM in parallel and apply only the differences to manage multiple changes.

✓ AUTOMATE PREVENTIVE MAINTENANCE TO KEEP YOUR LINE RUNNING.

Odoo computes standard statistics to help you plan preventive maintenance, including mean time between failure (MTBF), mean time to repair (MTIR), and expected next failure date, and lets you automate metrology and preventive maintenance scheduling.

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INVENTORY

DROP-SHIPPING | CROSS-DOCKING | MULTI-WAREHOUSE

- ✓ Improve performance & process time Better organize your warehouse with the smart double entry inventory system.

- ✓ Get the most efficient stocking method and improve all your internal operations. Odoo's double-entry inventory has no stock input, output or transformation. Instead, all operations are stock moves between locations.

- ✓ Less stock, no stockouts with fully automated replenishment.
  Use order points and automated RFQs to make your supply chain more efficient than ever.

- ✓ **EXPERIENCE TOTAL TRACEABILITY. TRACK EVERY STOCK MOVE WITH ODOO'S UNIQUE DOUBLE ENTRY INVENTORY SYSTEM.**

Track every stock move from purchase to warehouse bin to sales order. Trace lots or serials upstream or downstream from anywhere in your supply chain.

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PROJECT MANAGEMENT

BEAUTIFUL | EASY | OPEN SOURCE

ORGANIZE   SCHEDULE   PLAN   ANALYZE

✓ FORECAST NEEDS & RESOURCES

Schedule your teams across projects taking employees' holidays into account. Plan ahead for upcoming projects with forecasts based on comparable projects and estimate deadlines more accurately. Compare forecasts with real timesheets for increased profitability.

✓ HARNESS THE POWER OF VISUAL INFORMATION

Simplify your processes and enhance employees collaboration.
Break down your project in bite-sized tasks and assign them to your team for improved collaboration.

✓ DISCUSS TASKS SHARE DOCUMENTS

Add quick notes or attach files to any task and stay connected to your team. Forget endless follow-up meetings to keep track of projects. Communicate through the chatter, write in a shared real-time pad, or use live chat - all within a single interface!

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TIMESHEET

GET THINGS DONE AS FAST AS YOU CAN THINK.

TRACK YOUR TEAM'S PROGRESS   KEEP YOUR PROJECTS PROFITABLE   INVOICE TIMESHEETS TO CLIENTS

Whether you're running a small business, a freelance professional, or managing employees from different locations, you need your tools to be as mobile as you are. Log in and track your time through any device, anywhere.

✓ BE PROACTIVE

Use the Day Planner to allocate your time in advance to the day's tasks.
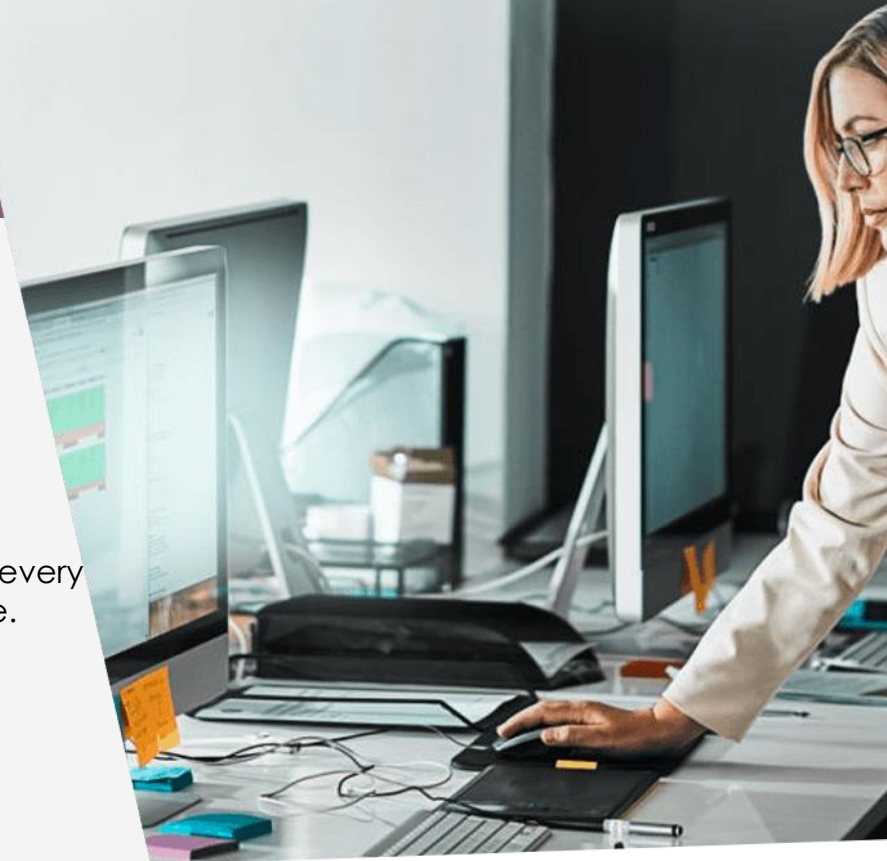
✓ IT'S FAST.

When you need to log dozens of activities per day, every second counts. Odoo Timesheet is as fast as you are.

✓ EVERY MINUTE COUNTS

Launch the timer from your desktop in a single click. Just choose your task and switch it on.

✓ IT WORKS OFFLINE.

Odoo Timesheet stays up and running even if there is no internet connection.

excite
Panacea

HUMAN RESOURCE

A MODERN HR SOLUTION
MANAGE THE MOST IMPORTANT ASSET IN YOUR COMPANY: PEOPLE

LEAVES	ALLOCATIONS	TIMESHEETS	ATTENDANCES	APPRAISALS	RECRUITMENTS	EXPENSES

Successfully manage your employees. Centralize all your HR information.
Oversee all important information for each department at a glance. Restrict visibility of sensitive information to just HR managers, or make other information public for all employees to see such as employee directory. Receive alerts for any new leave requests, allocation requests, applications, appraisals, and more.

✔ TRACK TIME & ATTENDANCE WEEKLY OR MONTHLY TIMESHEETS WITH OPTIONAL ATTENDANCE TRACKING.

Keep track of the employee hours worked and sort by project, client or tasks. Easily access statistics to record and analyze timesheets as well as check each employee's attendance. Integrated accounting automatically posts reports based on time spent on projects providing real-time data.

✔ EMPLOYEE EVALUATION MADE EASY THROUGH EVALUATIONS WITHOUT THE HASSLE.

Easily set up your evaluation process and calendar. Design form-based questionnaires to collect feedback from everyone in the company, from employees to managers, as well as self-evaluations. Automate the entire process so that you can focus on people, not administrative duties

INTEGRATING BUSINESS FUNCTIONS WITH odoo

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ACCOUNTING

✓ BANK SYNCHRONIZATION

Get your bank statements synced with your bank automatically, or import files.

✓ INVOICING

Create sharp and professional invoices, manage recurring billings, and easily track payments.

✓ MANAGE BILLS & EXPENSES

Control supplier invoices and get a clear forecast of your future bills to pay.

✓ EASY RECONCILIATION

Save time and automate 95% of reconciliation with our smart reconciliation tool

BEAUTIFUL DYNAMIC STATEMENTS
"YOUR REPORTS, THE WAY YOU LIKE THEM."

Easily create your earnings report, balance sheet or cash flow statements. Quickly filter, zoom, annotate and compare any data. Use business intelligence's cubes to report across any dimension.

MULTI COMPANIES

Get all your subsidiaries integrated in the same system with consolidation reports in real time. Automate business flows with inter-company rules.

MULTIPLE USERS

Define as many users as you want with different access rights.

MULTI-CURRENCY SUPPORT

Get your currencies rate updated automatically every day.

MULTI JOURNALS

Organize your document into several journals (by departments, by type of activity) to split roles across several users.

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THE ERP MARKET

PROPRIETARY SOFTWARE VENDORS (PSVS)

COMMERCIAL OPEN SOURCE VENDORS

ABOUT US

AyAG is an Information system company set up to transform ideas and challenges in today's emerging businesses.

Through the collaborative efforts of our global partners, we deploy cutting edge ERP solutions to meet the demands of our clients' specific and unique requirements.
We take time to map our clients' business processes and through our experience, help them achieve the best practices in their areas of business.

OUR CORE SERVICES

- ✔ **Odoo Implementation & Customization**
- ✔ **Data Integration & Migration Services**
- ✔ **Software Development**
- ✔ **Odoo Training**
- ✔ **Support - Technical / Functional**

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CONTACT

5100 Penn Ave 3rd Floor,, USA.
Pittsburgh, PA 15224

+1(412)6264212

www.ayagllc.com

info@ayagllc.com

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